



01 August, 2024

AVT Services is becoming part of Atlas Copco Group

Dear AVT Services Customer,

AVT Services has served you as far back as since its inception in 1995. AVT Services is Australia's foremost vacuum equipment and service provider for anything vacuum. With presence in Sydney, Brisbane, Melbourne and Perth, AVT Services provides sales, service, and advice to all vacuum users in Australia. We deliver the most advanced coverage of vacuum equipment and service a wide range of industries, backed by our team of expert consultants.

We are honored to have collaborated with you in your own professional field of industry and look forward to future collaborations.

Today, we would like to proudly share with you that Atlas Copco Group has decided to acquire AVT Services.

How will the new partnership affect you and what will change?

Beside an even wider product and services portfolio, you won't see or feel any changes. Our team will continue to serve you and we will maintain our existing customer communications channels (phone, email and website).

Becoming part of Atlas Copco Group will strengthen our ability to offer you high quality products and services and will enable us to implement our mission to provide reliable products and services to you.

Atlas Copco Group in general are known as companies that invest in technology, R&D and people, and customers can expect to see a strengthened vacuum technology and services in the future. We strongly believe that with this new partnership and becoming part of Atlas Copco Group will benefit you as a customer and us as a team.

Enclosed is a list of common FAQs that you may refer to. For more information, please feel free to get in contact with us.

I look forward to working with Kevin and the team to provide the best possible services that will enable you to succeed.

Yours faithfully,

Steve Cassidy
General Manager

Kevin Armstrong
Business Development Manager

Atlas Copco Group

Atlas Copco Group enables technology that transforms the future. We innovate to develop products, services and solutions that are key to our customers' success. Our four business areas offer compressed air and vacuum solutions, energy solutions, dewatering and industrial pumps, industrial power tools and assembly and machine vision solutions. In 2023, the Group had revenues of BSEK 173, and at year end about 53 000 employees.

For more information visit: www.atlascopcogroup.com

Common Customer Questions

1. How will this change in ownership impact me?
Your current projects and confirmed quotes are still in good standing. Warranties offered will also still be in effect.
2. What do I stand to gain from the deal?
Atlas Copco Group comes with its group expertise in Vacuum and value in a wide range of pumps, components and solutions. These come from brands such as Edwards, Leybold, Atlas Copco, Precision Plus and many more.
3. Will pricing and the products offered change?
You should not experience any changes in pricing except in events such as an unavoidable price increase across markets due to the increase in business costs.

Products offered will include Atlas Copco, Edwards, Leybold and Precision Plus. The usual phasing out of old products and introduction of improved products and technology applies across all brands.

4. Will service quality / policies change?
Tapping onto Atlas Copco Group's expertise in Vacuum, where service centres have to adhere to the highest standards, you can be assured of the quality in service provided.

Standard warranties remain the same for pumps, components and solutions sold.

5. Will inventory levels remain the same?
We aim to provide you with purchased products that are within reasonable lead times. The inventory levels might fluctuate depending on the market's demand and especially during the fulfillment of big orders.
6. Will there be any staffing changes that might affect me?
There will be no staffing changes that will affect you.
7. Who do I call if I have a problem or concern?
You may contact our Integration Manager, Andrew Vlasveld, for any questions, problems or concerns. He is contactable at his mobile 0408487153 and email address andrew.vlasveld@atlascopco.com.